

Cost Effectiveness of ASHRAE Standard 90.1-2016 for the State of Virginia

August 2020

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PACIFIC NORTHWEST NATIONAL LABORATORY
operated by
BATTELLE
for the
UNITED STATES DEPARTMENT OF ENERGY
under Contract DE-AC05-76RL01830

Printed in the United States of America

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Prepared for
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Acronyms and Abbreviations

ASHRAE	American Society of Heating, Refrigerating and Air-Conditioning Engineers
DOE	U.S. Department of Energy
EIA	Energy Information Administration
FEMP	Federal Energy Management Program
HVAC	Heating, Ventilating, and Air-Conditioning
LCC	Life-Cycle Cost
NIST	National Institute of Standards and Technology
PNNL	Pacific Northwest National Laboratory
UPV	Uniform Present Value

1.0 Highlights

Moving to the ASHRAE Standard 90.1-2016 (ASHRAE 2016) edition from Standard 90.1-2013 (ASHRAE 2013) is cost-effective for Virginia. The table below shows the statewide economic impact of upgrading to Standard 90.1-2016 in terms of the annual energy cost savings in dollars per square foot, additional construction cost per square foot required by the upgrade, and life-cycle cost (LCC) per square foot. These results are weighted averages for all building types in all climate zones in the state, based on weightings shown in Table 4. The methodology used for this analysis is consistent with the methodology used in the national cost-effectiveness analysis.¹ Additional results and details on the methodology are presented in the following sections.

Average Savings, Construction Cost and LCC (Weighted by Climate Zone and Building Type)	
Annual Cost Savings, \$/ft ²	\$0.084
Added Construction Cost, \$/ft ²	-\$0.101
Publicly-owned scenario LCC Savings, \$/ft ²	\$4.69
Privately-owned scenario LCC Savings, \$/ft ²	\$3.85

The report provides analysis of two LCC scenarios:

- **Scenario 1**, representing publicly-owned buildings, considers initial costs, energy costs, maintenance costs, and replacement costs—without borrowing or taxes.
- **Scenario 2**, representing privately-owned buildings, adds borrowing costs and tax impacts.

Figure 1 compares annual energy cost savings, first cost for the upgrade, and net annualized LCC savings. The net annualized LCC savings per square foot is the annual energy savings minus an allowance to pay for the added cost under scenario 1. Figure 2 shows overall state weighted net LCC results for both scenarios. When net LCC is positive, the updated code edition is considered cost-effective.

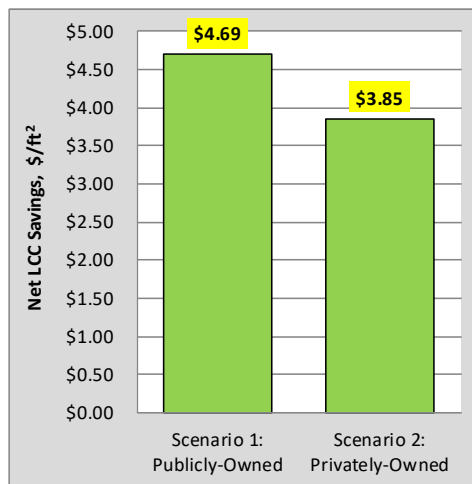
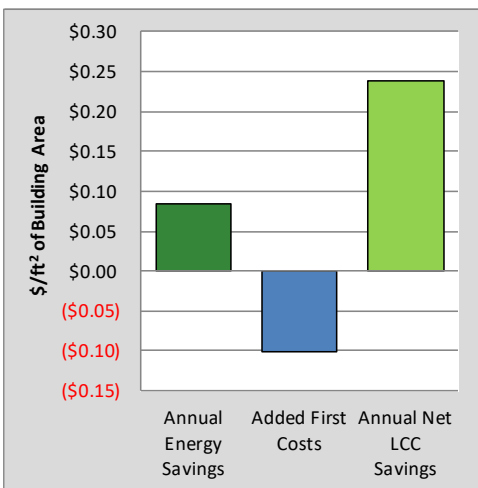


Figure 1. Statewide Weighted Costs and Savings

Figure 2. Overall Net Life-Cycle Cost Savings

¹ National cost-effectiveness report:

https://www.energycodes.gov/development/commercial/cost_effectiveness

2.0 Cost-Effectiveness Results for ASHRAE Standard 90.1-2016 in Virginia

This section summarizes the cost-effectiveness analysis results. LCC savings is the primary measure DOE uses to assess the economic impact of building energy codes. Net LCC savings is the calculation of the present value of energy savings minus the present value of non-energy incremental costs over a 30-year period. The non-energy incremental costs include initial equipment and construction costs, and maintenance and replacement costs, less the residual value of components at the end of the 30-year period. When net LCC is positive, the updated code edition is considered cost-effective. Savings are computed for two scenarios:

- **Scenario 1:** represents publicly-owned buildings, includes costs for initial equipment and construction, energy, maintenance and replacement and does not include loans or taxes.
- **Scenario 2:** represents privately-owned buildings, includes the same costs as Scenario 1, with the initial investment financed through a loan amortized over 30 years and federal and state corporate income tax deductions for interest and depreciation.

Both scenarios include the residual value of equipment with remaining useful life at the end of the 30-year assessment period. Totals for building types, climate zones, and the state overall are averages based on Table 4 construction weights. Factors such as inflation and discount rates are different between the two scenarios, as described in the Cost-Effectiveness Methodology section.

LCC is affected by many variables, including the applicability of individual measures in the code, measure costs, measure lifetime, replacement costs, state cost adjustment, energy prices, and so on. The LCC could be negative for a building type in a climate zone based on the interaction of these variables. However, the code is considered cost-effective if the weighted statewide LCC is positive.

Table 1 shows the present value of the net LCC savings over 30 years for buildings in scenario 1 averages \$4.69 per square foot for Standard 90.1-2016.

Table 1. Net LCC Savings for Virginia, Scenario 1 (\$/ft²)

Climate Zone	Small Office	Large Office	Stand-Alone Retail	Primary School	Small Hotel	Mid-Rise Apartment	All Building Types
3A	\$1.75	\$1.13	\$10.90	\$3.29	\$5.06	\$1.72	\$5.09
4A	\$1.76	\$1.30	\$10.87	\$3.96	\$5.00	\$2.15	\$4.61
5A	\$1.59	\$0.61	\$9.83	\$3.68	\$5.16	\$1.95	\$6.33
State Average	\$1.76	\$1.29	\$10.87	\$3.83	\$5.01	\$2.10	\$4.69

Table 2 shows the present value of the net LCC savings over 30 years averages \$3.85 per square foot for scenario 2.

Table 2. Net LCC Savings for Virginia, Scenario 2 (\$/ft²)

Climate Zone	Small Office	Large Office	Stand-Alone Retail	Primary School	Small Hotel	Mid-Rise Apartment	All Building Types
3A	\$1.28	\$0.78	\$9.27	\$2.51	\$3.98	\$1.38	\$4.20
4A	\$1.28	\$0.92	\$9.25	\$3.01	\$3.93	\$1.72	\$3.78
5A	\$1.15	\$0.42	\$8.49	\$2.79	\$4.05	\$1.56	\$5.28
State Average	\$1.28	\$0.91	\$9.25	\$2.91	\$3.94	\$1.68	\$3.85

2.1 Energy Cost Savings

Table 3 shows the economic impact of upgrading to Standard 90.1-2016 by building type and climate zone in terms of the annual energy cost savings in dollars per square foot. The annual energy cost savings across the state averages \$0.084 per square foot.

Table 3. Annual Energy Cost Savings for Virginia (\$/ft²)

Climate Zone	Small Office	Large Office	Stand-Alone Retail	Primary School	Small Hotel	Mid-Rise Apartment	All Building Types
3A	\$0.082	\$0.072	\$0.102	\$0.112	\$0.125	\$0.036	\$0.086
4A	\$0.085	\$0.074	\$0.102	\$0.139	\$0.124	\$0.044	\$0.083
5A	\$0.080	\$0.039	\$0.060	\$0.130	\$0.130	\$0.040	\$0.091
State Average	\$0.084	\$0.074	\$0.102	\$0.134	\$0.124	\$0.043	\$0.084

2.2 Construction Weighting of Results

Energy and economic impacts were determined and reported separately for each building type and climate zone. Cost-effectiveness results are also reported as averages for all prototypes and climate zones in the state. To determine these averages, results were combined across the different building types and climate zones using weighting factors shown in Table 4. These weighting factors are based on the floor area of new construction and major renovations for the six analyzed building prototypes in state-specific climate zones. The weighting factors were developed from construction start data from 2003 to 2007 (McGraw Hill Construction 2007) based on an approach developed by Jarnagin and Bandyopadhyay (2010).

Table 4. Construction Weights by Building Type

Climate Zone	Small Office	Large Office	Stand-Alone Retail	Primary School	Small Hotel	Mid-Rise Apartment	All Building Types
3A	4.5%	0.8%	5.4%	2.0%	1.1%	2.9%	16.7%
4A	11.3%	15.2%	22.7%	8.3%	3.4%	22.5%	83.3%
5A	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
State Average	15.7%	16.0%	28.1%	10.2%	4.5%	25.4%	100.0%

2.3 Incremental Construction Cost

Cost estimates were developed for the differences between Standard 90.1-2013 and Standard 90.1-2016 as implemented in the six prototype models. Costs for the initial construction include

material, labor, commissioning, construction equipment, overhead and profit. Costs were also estimated for replacing equipment or components at the end of the useful life. The costs were developed at the national level for the national cost-effectiveness analysis and then adjusted for local conditions using a state construction cost index (Hart et al. 2019, Means 2018a,b).

Table 5 shows incremental initial cost for individual building types in state-specific climate zones and weighted average costs by climate zone and building type for moving to Standard 90.1-2016 from Standard 90.1-2013.

The added construction cost can be negative for some building types, which represents a reduction in first costs and a savings that is included in the net LCC savings. This is due to the following:

- Fewer light fixtures are required when the allowed lighting power is reduced. Also changes from fluorescent to LED technology results in reduced lighting costs in many cases and longer lamp lives, requiring fewer lamp replacements.
- Smaller heating, ventilating, and air-conditioning (HVAC) equipment sizes can result from the lowering of heating and cooling loads due to other efficiency measures, such as better building envelopes. For example, Standard 90.1-2016 has more stringent fenestration U-factors for some climate zones. This results in smaller equipment and distribution systems, resulting in a negative first cost.

Table 5. Incremental Construction Cost for Virginia (\$/ft²)

Climate Zone	Small Office	Large Office	Stand-Alone Retail	Primary School	Small Hotel	Mid-Rise Apartment	All Building Types
3A	\$0.198	\$0.325	\$0.732	(\$1.409)	(\$2.230)	(\$0.497)	(\$0.091)
4A	\$0.268	\$0.203	\$0.764	(\$1.406)	(\$2.179)	(\$0.581)	(\$0.104)
5A	\$0.284	\$0.234	\$0.759	(\$1.377)	(\$2.211)	(\$0.578)	(\$0.171)
State Average	\$0.248	\$0.209	\$0.758	(\$1.407)	(\$2.192)	(\$0.571)	(\$0.101)

2.4 Simple Payback

Simple payback is the total incremental first cost divided by the annual savings, where the annual savings is the annual energy cost savings less any incremental annual maintenance cost. Simple payback is not used as a measure of cost-effectiveness as it does not account for the time value of money, the value of energy cost savings that occur after payback is achieved, or any replacement costs that occur after the initial investment. However, it is included in the analysis for states who wish to use this information. Table 6 shows simple payback results in years.

Table 6. Simple Payback for Virginia (Years)

Climate Zone	Small Office	Large Office	Stand-Alone Retail	Primary School	Small Hotel	Mid-Rise Apartment	All Building Types
3A	2.4	4.4	7.2	Immediate	Immediate	Immediate	Immediate
4A	3.2	2.7	7.5	Immediate	Immediate	Immediate	Immediate
5A	3.6	5.9	12.7	Immediate	Immediate	Immediate	Immediate
State Average	2.9	2.8	7.4	Immediate	Immediate	Immediate	Immediate

3.0 Overview of the Cost-Effectiveness Methodology

This analysis was conducted by Pacific Northwest National Laboratory (PNNL) in support of the U.S. Department of Energy's (DOE) Building Energy Codes Program. DOE supports the development and implementation of energy efficient and cost-effective residential and commercial building energy codes. These codes help adopting states and localities establish minimum requirements for energy efficient building design and construction, as well as ensure significant energy savings and avoided environmental impacts. LCC savings is the primary measure DOE uses to assess the cost-effectiveness of building energy codes.

3.1 Cost-Effectiveness

DOE uses standard economic LCC cost-effectiveness analysis methods in comparing Standard 90.1-2016 and Standard 90.1-2013, which are described in *Methodology for Evaluating Cost-effectiveness of Commercial Energy Code Changes* (Hart and Liu 2015). Under this methodology, two metrics are used:

- **Net LCC Savings:** This is the calculation of the present value of energy savings minus the present value of non-energy incremental costs over a 30-year period. The costs include initial equipment and construction costs, maintenance and replacement costs, less the residual value of components at the end of the 30-year period. When net LCC is positive, the updated code edition is considered cost-effective.
- **Simple Payback:** While not a true cost-effectiveness metric, simple payback is also calculated. Simple payback is the number of years required for accumulated annual energy cost savings to exceed the incremental first costs of a new code.

Two cost scenarios are analyzed:

- **Scenario 1** represents publicly-owned buildings, considers initial costs, energy costs, maintenance costs, and replacement costs without borrowing or taxes.
- **Scenario 2** represents privately-owned buildings and includes the same costs as Scenario 1 plus financing of the incremental first costs through increased borrowing with tax impacts including mortgage interest and depreciation deductions. Corporate tax rates are applied. Economic analysis factors such as discount rates are also different, as described in Table 8.

The cost-effectiveness analysis compares the cost for new buildings meeting Standard 90.1-2016 versus new buildings meeting Standard 90.1-2013. The analysis includes energy savings estimates from building energy simulations and LCC and simple payback calculations using standard economic analysis parameters. The analysis builds on work documented in *Energy Savings Analysis: ANSI/ASHRAE/IES Standard 90.1-2016* (DOE 2017), and the national cost-effectiveness analysis documented in *National Cost-effectiveness of ANSI/ASHRAE/IES Standard 90.1-2016* (Hart et al. 2019).

3.2 Building Prototypes and Energy Modeling

The cost-effectiveness analysis uses six building types represented by six prototype building energy models. These six models represent the energy impact of five of the eight commercial principal building activities that account for 74% of the new construction by floor area covered by the full suite of 16 prototypes. These models provide coverage of the significant changes in

ASHRAE Standard 90.1 from 2013 to 2016 and are used to show the impacts of the changes on annual energy usage. The prototypes represent common construction practice and include the primary conventional HVAC systems most commonly used in commercial buildings.²

Each prototype building is analyzed for each of the climate zones found within the state. Using the U.S. DOE EnergyPlus software, the six building prototypes summarized in Table 7 are simulated with characteristics meeting the requirements of Standard 90.1-2013 and then modified to meet the requirements of the next edition of the code (Standard 90.1-2016). The energy use and energy cost are then compared between the two sets of models.

Table 7. Building Prototypes

Building Prototype	Floor Area (ft²)	Number of Floors
Small Office	5,500	1
Large Office	498,640	13
Stand-Alone Retail	24,690	1
Primary School	73,970	1
Small Hotel	43,210	4
Mid-Rise Apartment	33,740	4

3.3 Climate Zones

Climate zones are defined in ASHRAE Standard 169 and include eight primary climate zones in the United States, the hottest being climate zone 1 and the coldest being climate zone 8. Letters A, B, and C are applied in some cases to denote the level of moisture, with A indicating humid, B indicating dry, and C indicating marine. Figure 3 shows the national climate zones. For this state analysis, savings are analyzed for each climate zone in the state using weather data from a selected city within the climate zone and state, or where necessary, a city in an adjoining state with more robust weather data.

² More information on the prototype buildings and savings analysis can be found at www.energycodes.gov/development/commercial/90.1_models



Figure 3. National Climate Zones

3.4 Cost-Effectiveness Method and Parameters

The DOE cost-effectiveness methodology accounts for the benefits of energy-efficient building construction over a multi-year analysis period, balancing initial costs against longer term energy savings. DOE evaluates energy codes and code proposals based on LCC analysis over a multi-year study period, accounting for energy savings, incremental investment for energy efficiency measures, and other economic impacts. The value of future savings and costs are discounted to a present value, with improvements deemed cost-effective when the net LCC savings (present value of savings minus cost) is positive.

The U.S. DOE Building Energy Codes Program uses an LCC analysis similar to the method used for many federal building projects, as well as other public and private building projects (Fuller and Petersen 1995). The LCC analysis method consists of identifying costs (and revenues if any) and in what year they occur; then determining their value in today's dollars (known as the present value). This method uses economic relationships about the time value of money. Money in-hand today is normally worth more than money received in the future, which is why we pay interest on a loan and earn interest on savings. Future costs are discounted to the

present based on a discount rate. The discount rate may reflect the interest rate at which money can be borrowed for projects with the same level of risk or the interest rate that can be earned on other conventional investments with similar risk.

The LCC includes incremental initial costs, repairs, maintenance and replacements. Scenario 2 also includes loan costs and tax impacts including mortgage interest and depreciation deductions. The residual value of equipment (or other component such as roof membrane) that has remaining useful life at the end of the 30-year study period is also included for both scenarios. The residual value is calculated by multiplying the initial cost of the component by the years of useful life remaining for the component at year 30 divided by the total useful life, a simplified approach included in the Federal Energy Management Program (FEMP) LCC method (Fuller and Petersen 1995). A component will have zero residual value at year 30 only if it has a 30-year life, or if it has a shorter than 30-year life that divides exactly into 30 years (for example, a 15-year life).

The financial and economic parameters used for the LCC calculations are shown in Table 8.

Table 8. LCC Economic Parameters

Economic Parameter	Scenario 1	Scenario 2
Study Period – Years ¹	30	30
Nominal Discount Rate ²	3.10%	6.00%
Real Discount Rate ²	3.00%	4.05%
Effective Inflation Rate ³	-0.20%	1.87%
Electricity Prices ⁴ (per kWh)	\$0.0837	\$0.0837
Natural Gas Prices ⁴ (per therm)	\$0.7797	\$0.7797
Energy Price Escalation Factors ⁵	<i>Uniform present value factors</i>	<i>Uniform present value factors</i>
Electricity Price UPV ⁵	21.94	16.16
Natural Gas Price UPV ⁵	23.69	17.45
Loan Interest Rate ⁶	NA	6.00%
Federal Corporate Tax Rate ⁷	NA	21.00%
State Corporate Tax Rate ⁸	NA	6.00%
Combined Income Tax Impact ⁹	NA	25.74%
State and Average Local Sales Tax ¹⁰	5.63%	5.63%
State Construction Cost Index ¹¹	0.887	0.887

¹ A 30-year study period captures most building components useful lives and is a commonly used study period for building project economic analysis. This period is consistent with previous and related national 90.1 cost-effectiveness analysis. It is also consistent with the cost-effectiveness analysis that was done for the residential energy code as described in multiple state reports and a summary report (Mendon et al. 2015). The federal building LCC method uses 25 years and the ASHRAE Standard 90.1 development process uses up to 40 years for building envelope code improvement analysis. Because of the time value of money, results are typically similar for any study periods of 20 years or more.

² The Scenario 1 real and nominal discount rates are from the National Institute of Standards and Technology (NIST) 2018 annual update in the *Report of the President's Economic Advisors, Analytical Perspectives* (referenced in the NIST 2018 annual supplement without citation (Lavappa and Kneifel 2018)). The Scenario 2 nominal discount rate is taken as the marginal cost of capital, which is set equal to the loan interest rate (see footnote 6). The real discount rate for Scenario 2 is calculated from the nominal discount rate and inflation.

³ The Scenario 1 effective inflation rate is from the NIST 2018 annual update for the federal LCC method (Lavappa and Kneifel 2018). The Scenario 2 inflation rate is the Producer Price Index for non-residential construction, 1988 to 2018 (Bureau of Labor Statistics 2019).

⁴ Scenario 1 and 2 electricity and natural gas prices are state average annual prices for 2018 from the United States Energy Information Administration (EIA) *Electric Power Monthly* (EIA 2019a) and *Natural Gas Monthly* (EIA 2019b).

⁵ Scenario 1 energy price escalation rates are from the NIST 2018 annual update for the FEMP LCC method (Lavappa and Kneifel 2018). The NIST uniform present value (UPV) factors are multiplied by the first year annual energy cost to determine the present value of 30 years of energy costs and are based on a series of different annual escalation rates for 30 years. Scenario 2 UPV factors are based on NIST UPVs with an adjustment made for the scenario difference in discount rates.

⁶ The loan interest rate is estimated from multiple online sources listed in the references (Commercial Loan Direct 2019; Watts 2019).

⁷ The highest federal marginal corporate income tax rate is applied.

⁸ The highest marginal state corporate income tax rate is applied from the Federation of Tax Administrators (FTA 2019).

⁹ The combined tax impact is based on state tax being a deduction for federal tax, and is applied to depreciation and loan interest.

¹⁰ The combined state and average local sales tax is included in material costs in the cost estimate (Tax Foundation 2018).

¹¹ The state construction cost index based on weighted city indices from the state (Means 2018b).

4.0 Detailed Energy Use and Cost

On the following pages, specific detailed results for Virginia are included:

- Table 9 shows the average energy rates used.
- Table 10 shows the per square foot energy costs for Standard 90.1-2013 and Standard 90.1-2016 and the cost savings from Standard 90.1-2016.
- Table 11 shows the per square foot energy use for Standard 90.1-2013 and Standard 90.1-2016 and the energy use savings from Standard 90.1-2016.
- Tables 12.A through 12.C show the energy end use by energy type for each climate zone in the state.

Table 9. Energy Rates for Virginia, Average \$ per unit

Electricity	\$0.0837	kWh
Gas	\$0.7797	Therm

Source: Energy Information Administration, annual average prices for 2018 (EIA 2019a,b)

Table 10. Energy Cost Saving Results in Virginia, \$ per Square Foot

Climate Zone:	3A				4A				5A			
Code:	90.1-2013	90.1-2016	Savings		90.1-2013	90.1-2016	Savings		90.1-2013	90.1-2016	Savings	
Small Office												
Electricity	\$0.742	\$0.659	\$0.083	11.2%	\$0.736	\$0.651	\$0.085	11.5%	\$0.715	\$0.634	\$0.081	11.3%
Gas	\$0.002	\$0.003	\$0.000	0.0%	\$0.001	\$0.002	\$0.000	0.0%	\$0.012	\$0.013	-\$0.001	-8.3%
Totals	\$0.744	\$0.662	\$0.082	11.0%	\$0.738	\$0.653	\$0.085	11.5%	\$0.727	\$0.647	\$0.080	11.0%
Large Office												
Electricity	\$1.701	\$1.631	\$0.070	4.1%	\$1.706	\$1.635	\$0.071	4.2%	\$1.618	\$1.584	\$0.034	2.1%
Gas	\$0.027	\$0.025	\$0.003	11.1%	\$0.020	\$0.018	\$0.003	15.0%	\$0.029	\$0.024	\$0.005	17.2%
Totals	\$1.728	\$1.656	\$0.072	4.2%	\$1.727	\$1.653	\$0.074	4.3%	\$1.647	\$1.608	\$0.039	2.4%
Stand-Alone Retail												
Electricity	\$0.988	\$0.881	\$0.108	10.9%	\$0.995	\$0.887	\$0.109	11.0%	\$0.907	\$0.778	\$0.130	14.3%
Gas	\$0.093	\$0.099	-\$0.006	-6.5%	\$0.090	\$0.097	-\$0.007	-7.8%	\$0.074	\$0.144	-\$0.070	-94.6%
Totals	\$1.081	\$0.980	\$0.102	9.4%	\$1.085	\$0.983	\$0.102	9.4%	\$0.981	\$0.921	\$0.060	6.1%
Primary School												
Electricity	\$0.893	\$0.773	\$0.119	13.3%	\$0.901	\$0.761	\$0.141	15.6%	\$0.818	\$0.685	\$0.133	16.3%
Gas	\$0.074	\$0.082	-\$0.008	-10.8%	\$0.066	\$0.068	-\$0.002	-3.0%	\$0.084	\$0.087	-\$0.003	-3.6%
Totals	\$0.967	\$0.855	\$0.112	11.6%	\$0.967	\$0.828	\$0.139	14.4%	\$0.902	\$0.772	\$0.130	14.4%
Small Hotel												
Electricity	\$0.915	\$0.796	\$0.119	13.0%	\$0.911	\$0.793	\$0.118	13.0%	\$0.885	\$0.762	\$0.124	14.0%
Gas	\$0.216	\$0.210	\$0.006	2.8%	\$0.218	\$0.212	\$0.006	2.8%	\$0.234	\$0.228	\$0.006	2.6%
Totals	\$1.131	\$1.006	\$0.125	11.1%	\$1.129	\$1.006	\$0.124	11.0%	\$1.120	\$0.990	\$0.130	11.6%
Mid-Rise Apartment												
Electricity	\$0.951	\$0.913	\$0.038	4.0%	\$1.012	\$0.969	\$0.043	4.2%	\$0.984	\$0.943	\$0.041	4.2%
Gas	\$0.035	\$0.037	-\$0.002	-5.7%	\$0.009	\$0.007	\$0.001	11.1%	\$0.016	\$0.017	-\$0.001	-6.3%
Totals	\$0.986	\$0.950	\$0.036	3.7%	\$1.021	\$0.977	\$0.044	4.3%	\$1.000	\$0.960	\$0.040	4.0%

Table 11. Energy Use Saving Results in Virginia, Energy Use per Square Foot

Climate Zone:	3A				4A				5A			
Code:	90.1-2013	90.1-2016	Savings		90.1-2013	90.1-2016	Savings		90.1-2013	90.1-2016	Savings	
Small Office												
Electricity, kWh/ft ²	8.863	7.876	0.986	11.1%	8.796	7.777	1.020	11.6%	8.540	7.577	0.963	11.3%
Gas, therm/ft ²	0.003	0.003	0.000	0.0%	0.002	0.002	0.000	0.0%	0.016	0.017	-0.001	-6.3%
Totals, kBtu/ft ²	30.541	27.204	3.337	10.9%	30.188	26.752	3.435	11.4%	30.705	27.528	3.177	10.3%
Large Office												
Electricity, kWh/ft ²	20.322	19.491	0.831	4.1%	20.385	19.537	0.848	4.2%	19.328	18.920	0.408	2.1%
Gas, therm/ft ²	0.035	0.031	0.003	8.6%	0.026	0.023	0.003	11.5%	0.038	0.031	0.007	18.4%
Totals, kBtu/ft ²	72.845	69.671	3.174	4.4%	72.188	68.952	3.236	4.5%	69.727	67.661	2.067	3.0%
Stand-Alone Retail												
Electricity, kWh/ft ²	11.809	10.524	1.285	10.9%	11.890	10.592	1.298	10.9%	10.838	9.290	1.548	14.3%
Gas, therm/ft ²	0.119	0.127	-0.008	-6.7%	0.115	0.124	-0.009	-7.8%	0.095	0.184	-0.090	-94.7%
Totals, kBtu/ft ²	52.228	48.601	3.628	6.9%	52.061	48.528	3.534	6.8%	46.476	50.153	-3.677	-7.9%
Primary School												
Electricity, kWh/ft ²	10.666	9.239	1.427	13.4%	10.769	9.088	1.680	15.6%	9.772	8.184	1.588	16.3%
Gas, therm/ft ²	0.095	0.105	-0.010	-10.5%	0.085	0.087	-0.002	-2.4%	0.108	0.112	-0.004	-3.7%
Totals, kBtu/ft ²	45.919	42.064	3.854	8.4%	45.214	39.677	5.537	12.2%	44.189	39.126	5.063	11.5%
Small Hotel												
Electricity, kWh/ft ²	10.929	9.509	1.420	13.0%	10.885	9.478	1.408	12.9%	10.577	9.099	1.478	14.0%
Gas, therm/ft ²	0.277	0.269	0.008	2.9%	0.280	0.272	0.008	2.9%	0.301	0.293	0.008	2.7%
Totals, kBtu/ft ²	64.975	59.356	5.619	8.6%	65.158	59.574	5.585	8.6%	66.162	60.314	5.848	8.8%
Mid-Rise Apartment												
Electricity, kWh/ft ²	11.366	10.911	0.455	4.0%	12.092	11.583	0.509	4.2%	11.751	11.264	0.487	4.1%
Gas, therm/ft ²	0.045	0.047	-0.003	-6.7%	0.011	0.009	0.001	9.1%	0.021	0.022	-0.001	-4.8%
Totals, kBtu/ft ²	43.261	41.970	1.291	3.0%	42.369	40.482	1.888	4.5%	42.205	40.664	1.542	3.7%

Table 12.A. Annual Energy Usage for Buildings in Virginia in Climate Zone 3A

Energy End-Use	Small Office		Large Office		Stand-Alone Retail		Primary School		Small Hotel		Mid-Rise Apartment	
	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr
ASHRAE 90.1-2013												
Heating, Humidification	0.381	0.003	0.010	0.021	0.000	0.084	0.000	0.031	0.591	0.006	0.000	0.045
Cooling	1.052	0.000	4.077	0.000	2.294	0.000	1.849	0.000	2.297	0.000	1.108	0.000
Fans, Pumps, Heat Recovery	0.905	0.000	1.562	0.000	2.494	0.000	1.214	0.000	1.920	0.000	1.514	0.000
Lighting, Interior & Exterior	2.863	0.000	2.284	0.000	4.835	0.000	2.885	0.000	2.536	0.000	1.486	0.000
Plugs, Refrigeration, Other	2.439	0.000	12.388	0.000	2.186	0.000	4.621	0.046	3.585	0.092	4.208	0.000
Service Water Heating (SWH)	1.224	0.000	0.000	0.014	0.000	0.035	0.097	0.018	0.000	0.178	3.051	0.000
Total	8.863	0.003	20.322	0.035	11.809	0.119	10.666	0.095	10.929	0.277	11.366	0.045
ASHRAE 90.1-2016												
Heating, Humidification	0.407	0.003	0.596	0.018	0.000	0.091	0.000	0.041	0.330	0.006	0.000	0.047
Cooling	0.990	0.000	3.030	0.000	2.184	0.000	1.766	0.000	2.112	0.000	1.063	0.000
Fans, Pumps, Heat Recovery	0.890	0.000	1.530	0.000	2.330	0.000	1.277	0.000	1.307	0.000	1.459	0.000
Lighting, Interior & Exterior	1.926	0.000	1.960	0.000	3.825	0.000	1.504	0.000	2.176	0.000	1.130	0.000
Plugs, Refrigeration, Other	2.439	0.000	12.374	0.000	2.186	0.000	4.596	0.046	3.585	0.092	4.208	0.000
Service Water Heating (SWH)	1.225	0.000	0.000	0.014	0.000	0.035	0.097	0.018	0.000	0.171	3.051	0.000
Total	7.876	0.003	19.491	0.031	10.524	0.127	9.239	0.105	9.509	0.269	10.911	0.047
Total Savings	0.986	0.000	0.831	0.003	1.285	-0.008	1.427	-0.010	1.420	0.008	0.455	-0.003

Table 12.B. Annual Energy Usage for Buildings in Virginia in Climate Zone 4A

Energy End-Use	Small Office		Large Office		Stand-Alone Retail		Primary School		Small Hotel		Mid-Rise Apartment	
	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr
ASHRAE 90.1-2013												
Heating, Humidification	0.272	0.002	0.012	0.012	0.000	0.079	0.000	0.020	0.592	0.007	0.000	0.011
Cooling	1.125	0.000	4.065	0.000	2.273	0.000	2.002	0.000	2.293	0.000	1.235	0.000
Fans, Pumps, Heat Recovery	0.928	0.000	1.645	0.000	2.607	0.000	1.301	0.000	1.927	0.000	2.058	0.000
Lighting, Interior & Exterior	2.804	0.000	2.275	0.000	4.824	0.000	2.749	0.000	2.489	0.000	1.486	0.000
Plugs, Refrigeration, Other	2.439	0.000	12.388	0.000	2.186	0.000	4.620	0.046	3.585	0.092	4.208	0.000
Service Water Heating (SWH)	1.229	0.000	0.000	0.014	0.000	0.036	0.097	0.018	0.000	0.181	3.105	0.000
Total	8.796		20.385	0.026	11.890	0.115	10.769	0.085	10.885	0.280	12.092	0.011
ASHRAE 90.1-2016												
Heating, Humidification	0.309		0.628	0.009	0.000	0.088	0.000	0.022	0.320	0.007	0.000	0.009
Cooling	1.021	0.000	2.987	0.000	2.162	0.000	1.755	0.000	2.115	0.000	1.149	0.000
Fans, Pumps, Heat Recovery	0.892	0.000	1.594	0.000	2.429	0.000	1.205	0.000	1.316	0.000	1.991	0.000
Lighting, Interior & Exterior	1.887	0.000	1.954	0.000	3.815	0.000	1.437	0.000	2.141	0.000	1.130	0.000
Plugs, Refrigeration, Other	2.438	0.000	12.374	0.000	2.186	0.000	4.595	0.046	3.585	0.092	4.208	0.000
Service Water Heating (SWH)	1.230	0.000	0.000	0.014	0.000	0.036	0.097	0.018	0.000	0.173	3.105	0.000
Total	7.777		19.537	0.023	10.592	0.124	9.088	0.087	9.478	0.272	11.583	0.009
Total Savings	1.020	0.000	0.848	0.003	1.298	-0.009	1.680	-0.002	1.408	0.008	0.509	0.001

Table 12.C. Annual Energy Usage for Buildings in Virginia in Climate Zone 5A

Energy End-Use	Small Office		Large Office		Stand-Alone Retail		Primary School		Small Hotel		Mid-Rise Apartment	
	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr	Electric kWh/ft ² -yr	Gas therms/ft ² -yr
ASHRAE 90.1-2013												
Heating, Humidification	0.552	0.016	0.688	0.022	0.000	0.058	0.000	0.042	1.050	0.013	0.000	0.021
Cooling	0.585	0.000	2.364	0.000	1.144	0.000	1.125	0.000	1.512	0.000	0.662	0.000
Fans, Pumps, Heat Recovery	0.891	0.000	1.612	0.000	2.673	0.000	1.162	0.000	1.936	0.000	1.965	0.000
Lighting, Interior & Exterior	2.812	0.000	2.276	0.000	4.835	0.000	2.769	0.000	2.494	0.000	1.486	0.000
Plugs, Refrigeration, Other	2.440	0.000	12.388	0.000	2.186	0.000	4.618	0.046	3.585	0.092	4.208	0.000
Service Water Heating (SWH)	1.262	0.000	0.000	0.016	0.000	0.037	0.097	0.020	0.000	0.195	3.431	0.000
Total	8.540	0.016	19.328	0.038	10.838	0.095	9.772	0.108	10.577	0.301	11.751	0.021
ASHRAE 90.1-2016												
Heating, Humidification	0.593	0.017	0.852	0.016	0.000	0.148	0.000	0.046	0.583	0.012	0.000	0.022
Cooling	0.524	0.000	2.165	0.000	1.002	0.000	0.974	0.000	1.470	0.000	0.613	0.000
Fans, Pumps, Heat Recovery	0.869	0.000	1.574	0.000	2.279	0.000	1.088	0.000	1.319	0.000	1.883	0.000
Lighting, Interior & Exterior	1.890	0.000	1.955	0.000	3.824	0.000	1.433	0.000	2.142	0.000	1.130	0.000
Plugs, Refrigeration, Other	2.439	0.000	12.374	0.000	2.186	0.000	4.593	0.046	3.585	0.092	4.208	0.000
Service Water Heating (SWH)	1.262	0.000	0.000	0.015	0.000	0.037	0.097	0.020	0.000	0.188	3.431	0.000
Total	7.577	0.017	18.920	0.031	9.290	0.184	8.184	0.112	9.099	0.293	11.264	0.022
Total Savings	0.963	-0.001	0.408	0.007	1.548	-0.090	1.588	-0.004	1.478	0.008	0.487	-0.001

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The U.S. Department of Energy (DOE) provides estimates of energy and cost savings from code adoption at the National, Climate Zone, and State levels. For more information on how these estimates were developed, visit the DOE Building Energy Codes website:

www.energycodes.gov/development/commercial

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